



## INFLUENTIAL LEADERSHIP

"HELPING LEADERS & ORGANIZATIONS SOLVE  
THEIR MOST PRESSING PROBLEMS"

### Adam Henry White

Speaker | Author | Leadership Expert | Problem Solver

*"Purpose-Driven, Problem-Solving Leadership"*

## BIOGRAPHY

Adam White is a leading authority on Human Potential and Leadership. He is contributing author to careersingovernment - GovTalk that has more than 15 million twitter followers. Adam has been featured on HR Power Hour, speaks to audiences, coaches, and mentors people across the U.S.

He is a best-selling author with his book, "A Leader Others Want to Follow: The Power of Influence" AND "Made For Greatness: The 7 Habits that Unlock the Power Within" Adam is also creator of "Adam White's Skill of Influence Online Course" that trains people how to develop their skill of influence in life and leadership.

After experiencing loss, in just 2 short years, Adam bought a Subway Franchise, started several small businesses and invested in more than 14 real estate properties. Adam quickly began to develop his ability to help others live out their passion, their purpose and their mission.

Today Adam shares his message, tools and strategies with audiences across the U.S. speaking to various industries on the principles of leadership, the power of influence, human behavior and the psychology of why people and organizations succeed or fail.

Adam has shared the stage with Mayor Garcetti, City of Los Angeles, and Former Mayor Goodman of Las Vegas and a host of other influencers. 10 years of research and a lifetime commitment to growth has empowered him to become an expert and share his knowledge with the world.

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### "MADE FOR GREATNESS"

### The 7 Habits that Unlock Greatness

The difference in success or failure in life, work and business are hidden within habits. Habits are the essence of what separates people who achieve greatness and those that don't. In this powerful program based on the book, "Made For Greatness: The 7 Habits that Unlock Greatness Within", leadership keynote speaker, Adam White delivers the 7 Powerful Habits every leader can develop to master these leadership challenges.

You will discover How to develop the 7 powerful habits for your staff and your organization:

**Habit 1 - Take the Lead** - This habit teaches accountability, taking initiative, and cultivating leadership in every single person

**Habit 2 - Prepare for Greatness** - The habit teaches the principles of preparation and developing an M.A.P. for high performance and laser-focused results

**Habit 3 - Develop Discipline** - This habit teaches the power of rituals and daily habits that when implemented consistently makes any vision, plan, or goal achievable in far less time.

**Habit 4 - Think We, not Me** - This habit builds a sense of teamwork to make the dream work. It transitions the culture from selfishness to selflessness.

**Habit 5 - Focus on Achievement Instead of Activity** - Teaches the habit of focusing on the end results and outcome without being side-tracked or distracted by daily unproductive activities.

**Habit 6 - Cultivate Gratitude** - Creating a culture of gratitude produces more positive mindsets and more collaborative work environments.

**Habit 7 - Defy the odds** - This habit develops the leadership ability to overcome challenges, obstacles, manage change and defy the very odds that are stacked against them.

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